

CARPE DATUM

Fed Data Prospector

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Welcome to the twelfth issue of Carpe Datum's Newsletter, **The Fed Data Prospector**. We continue to tweak our approach to identifying the most relevant news, procurement opportunities, mergers and acquisitions, and major events in the area that are pertinent to providers of data and analytics solutions in the federal market place.

This week, we have noted the following activities and opportunities for you:

- **Harnessing the power of big data** – The FDA has recently released its Sentinel System 5 year strategy to create a transformative, multi-purpose national data and scientific resource center – harnessing the power of big data and real world evidence
- **DHS Innovation OTS** –DHS has developed an Innovation framework to be implemented utilizing the flexibility of an Other Transaction Solicitation (OTS) to engage non-traditional Government contractors, including start-up companies.
- **AFCEA International** to host national security forum - February 12, 2019

Industry Highlights

FDA Expands Big Data Use with Sentinel System

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The U.S. Food and Drug Administration (FDA) is increasing its capability to harness the power of big data – or more specifically of the “real world evidence” (RWE) – to assess the safety of medical products that are approved for the U.S. market. To that end, FDA is expanding its Sentinel System so that by the end of 2023 it would represent “a transformative, multi-purpose national data and scientific resource center for evidence generation that a wide array of stakeholders use to inform all aspects of healthcare decision making,” according to the recently released Sentinel System Five-Year Strategy...

Descartes Helps Nippon Cargo Airlines Comply with New Mandatory Air Cargo Advance Screening (ACAS) Program

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Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that Nippon Cargo Airlines (NCA), a leading provider

of air cargo transportation services, is using the Descartes Air Cargo Advance Screening™ (Descartes ACAS™) solution to meet the recent mandatory advanced security filing requirements for air cargo imports into the United States...

The NPD Group Enters Agreement with U.S. Census Bureau to Inform its Economic Surveys and Streamline Reporting for Retailers

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The NPD Group and the U.S. Census Bureau announced an agreement to make reporting data to the government agency more convenient, timely, and cost-effective for retailers. NPD will become the first third-party data provider to deliver regular data feeds to the Census Bureau's monthly retail programs. NPD and the Census Bureau look to help retailers decrease the burden of responding to Census Bureau data requests.

Converge360, an 1105 Media, Inc. Company, Launches Research Service

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Converge360 on Tuesday launched Converge360 Research, a new research and consulting service to address the need for authoritative and independent guidance on tech implementations including digital transformation, virtualization, cloud computing, IoT development, artificial intelligence and edge computing...

Partnership for Public Service Pushes for the End of Shutdowns Forever

The nonprofit, nonpartisan group urged Congress and the president to come together.

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The Partnership for Public Service cited fallout from the 35-day partial government shutdown as all the evidence necessary for Congress and President Trump to avoid a repeat of recent history...

IHS Markit Selects The Open:FactSet Marketplace - New Candidate Program And Community Forum Launched, Expanding FactSet's Alternative Data Ecosystem

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FactSet, a global provider of integrated financial information, analytical applications, and industry-leading services, today announced the expansion of the Open:FactSet Marketplace (OFM), with the launch of new features and data offerings, including investment signal data from IHS Markit...

Opportunities & Solicitations



Preventing Forgery & Counterfeiting of Certificates and Licenses

DHS: Innovation OTS

[VIEW THE SOLICITATION](#)

The United States Department of Homeland Security (DHJS) is committed to using cutting-edge technologies and scientific talent in its quest to make America safer. The DHS Science &

Technology Silicon Valley Innovation Program (SVIR), on behalf of the DHS operating components, invests in startup companies with viable technologies suitable for rapid prototyping project across the globe...

Army posts common core ontologies sources sought *Future Development and Implementations of Common Core Ontologies*

[VIEW THE SOLICITATION](#)

On January 30, the U.S. Army posted a sources sought notice for Future Development and Implementations of Common Core Ontologies (Solicitation Number: W56KGU19R0003). Responses are due by 4:00 p.m. Eastern on February 14. Sources are sought for Further Development and Implementations of Common Core Ontologies (CCO), to include using specifically CCO for knowledge discovery and dissemination, federated search, data alignment, dataset mapping, fusion, real-time fusion, data aggregation, architecture, SPARQL queries, Application Programmer Interface (API), cloud computing, collaboration tools, standard user profile, rules engine, sensor selection and tasking, analytics, controlled meta-data and vocabularies, data modeling, Natural Language Processing (NLP) alignment, ontology extensions and conformance, semantic message brokering, and metrics...

Acquisitions & Partnerships

DiscoverOrg Acquires ZoomInfo *To strengthen sales and marketing contact database offering*

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DiscoverOrg, a Vancouver, Wash.-based marketing and sales intelligence startup, has acquired Boston area startup Zoominfo to strengthen its B2B offerings. The two companies both sell enterprise marketing tools. Zoominfo, founded in 2000, has a database of 100 million business professionals worldwide. DiscoverOrg also offers sales prospect data as part of a larger software platform...

Industry Events

AFCEA International to host national security forum *The National Security Technology Forum and Exposition (NSTFX)*

[READ THE ARTICLE](#)

Military, industry and prominent researchers will gather to discuss innovations in areas such as artificial intelligence, data analytics and the health sciences to meet national security needs and strengthen the U.S. economy. With a theme of Window Into the Future, the event will combine expert presentations and networking. The Emerging Technologies panel will highlight emergent technologies in the fields of robotics, data analytics, artificial intelligence/machine learning, and health sciences. These categories were chosen to showcase what is taking place within the Southern California region and how it impacts government, industry, and academia...

FDA 2019 Small Business Fair

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You're invited to attend the 2019 FDA Small Business Fair! The event will include a morning speaker session followed by matchmaking meetings. After the morning session, small business representatives will be able to meet one-on-one with FDA Project Officers, Technical Leads, and Contracting Officers concerning upcoming requirements. Small business representatives will also be able to meet with large business representatives regarding subcontracting and partnering opportunities...



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